



## A+ Science Newsletter

*"The best is yet to come".*

Frank Sinatra

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2022 is finally here and we hope that it will be a good year. We look forward to celebrating a major milestone this Autumn, the 25th anniversary of A+ Science. Hopefully the pandemic situation will allow us. We will update our readers about this in another issue of our Newsletter.

The pandemic has led us to reflect on our business model and the way we interact with each other, it has also forced us to multiply the number of our daily virtual meetings. Many companies are balancing more weight to virtual meetings.

The number of virtual meetings we have had in 2021 were far more than prior the pandemic, when meetings took place in person. This includes both internal and external meetings. Not to forget the meetings with clients from anywhere in the world. We would not have been able to meet in person with all those companies if the meetings had involved traveling, that would have taken so much time and would have added to our costs. Virtual meetings have also made it easier and possible for everyone to invite several colleagues into the meetings, without having additional costs.

Virtual meetings are a good use of time. Our meetings are getting more productive as the saying goes, "practice makes perfect," and we've all had plenty of practice over the past two years. In other words, the ability to work from

anywhere and connect online is awesome. The planning of a meeting is so much easier now.

With remote hirings of employees, businesses have started working on strategies to improve their online team interactions.

Virtual meetings require investments, but comparisons with many other measures, such meetings are cost-effective, simple to implement, and result economic gains, save tons of CO2 – at the same time employees' freedom and flexibility is enhanced. We believe that this will be the year to witness a rise in virtual meetings, the idea of virtual workspace is growing widely, in fact the pros and more than the cons.

We asked Mario Clementi, Head of Pharmacovigilance at A+ Science about the impact of virtual meetings on his daily work.

"Like everyone else I have used video calls a lot during the pandemic, both with colleagues, business partners as well as with current and potential clients. For me it is important to get a person's body language, the eye contact, and other social cues. Video calls have made it possible for me to bond with people far away as if I knew them personally. For example, last summer when I met a person for the first time in real life after a year of video calls. It felt as if we knew each other very well, although meeting face-to-face added a new dimension," says Mario Clementi.



Mario Clementi

Contact us at [info@a-plusscience.com](mailto:info@a-plusscience.com) to find out more about how our team can help you reach your goals and objectives.

Are you aware of the services A+ Science provides?

- Our services include clinical trial management, we can conduct the entire clinical study, from start to finish or parts of it, depending on our customers' needs.
- We also provide full pharmacovigilance services, pre-and post-marketing, including 24/7 availability of QPPV, Deputy QPPV and Drug Safety Physician, safety database license including MedDRA license, ICSR processing (pre-and post-marketing) including medical review and submission to Eudravigilance and MHRA, Regulatory intelligence, literature search and review (global and local), ICSR collection from EVWEB, monitoring of MHRA ICSR portal, XEVMPD and PSMF maintenance, signal management, writing of SOPs, PSURs, DSURs and RMPs.
- We can empower your team by outsourcing personnel (short- and long-term solutions).
- Since 2004, we offer services within Continuing Medical Education (CME) in collaboration with University Hospital of Umeå and the Sahlgrenska Academy, University of Gothenburg.

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