



A+ Science Newsletter, April 2016

"The secret of getting ahead is getting started"

Mark Twain

A+ Science, a CRO run by its personnel

Our vision is to become the CRO best known for its unique and dedicated personnel with focus on customer satisfaction. To Earn Trust- Make Difference.

A+ Science attended Bio-Europe Spring 4-6 April in Stockholm. This year there were about 2,373 attendees, 1,377 companies and 12,452 booked one-to-one meetings. It is always fascinating to hear about new companies and meet interesting people.

We asked our Chairman of the Board, Håkan Gartell who has been involved in A+ Science board assignments since 2006 to share his experience with us.

Since the early 1980s Håkan Gartell has also been member of the board of directors of 20 different companies, half of them as Chairman. Nine of those companies have been listed. Today, he is mainly active in 2 listed companies and 2 personnel-owned companies.

"I have been involved in A+ Science since the acquisition and listing of the company in year 2006. Today the company is run and owned by its personnel. A+ Science has had a dramatic journey, from a listed company of 100 employees and 5000 shareholders to the current situation of 25 employees owning 81% of the company together with 500 external shareholders.

Since industry faced several years of weak trend, the main shareholder of A+ Science decided to sell the shares in 2013. The best way to save the company was to ask the personnel to run the company and eventually own a majority in 2015.

It has been exciting to be part of the last 3 years of consolidation. The management of the company has focused on assuring A+ Science offers a good and attractive working place. Due to the "First-Class" staff of A+ Science, new customers are contacting the company and previous ones tend to return," says Håkan Gartell.

"The market today is quite different when compared to how it was when we listed A+ Science. Success depended then mainly on the big clinical trials which we most often won due to our close collaboration with well-known professors. However today's smaller clinical trials are solely won due to the competence and the hard working personnel of A+ Science.

The exciting part of being the chairman of a company run by its personnel is to keep an acceptable balance between good conditions of employment and shareholders' desire," concludes Håkan Gartell



Håkan Gartell

A+ Science will be attending several events. If you will be participating and wish to meet us there, please send an email to info@a-plusscience.com

Karolinska Institutet Science Park DAY 2016, May 9, Stockholm

Katalys, 19 May, Westmanska Palatset, Stockholm

Nationell konferens om kliniska studier, 6-7 September in Uppsala

NLSDays 2016, 14-15 September, Stockholm Waterfront

Park Annual 2016, 29 September, Sahlgrenska Science Park, Göteborg